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Live Dubai is one of the world's leading property investment and asset management company. Live Dubai opened its doors in 2003, helping clients acquire properties in the first of the freehold areas, Palm Jumeirah. We have grown from strength to strength in building the best team with lots of local knowledge, experience and insight into making sure your most important asset is well looked after.

# A MESSAGE FROM THE DIRECTOR



Here at Live Dubai we have undergone new branding and a fresh look and feel to bring us into 2019. Given our growing team we wish to become one of the forefront Property Managers in Dubai.

From our perspective, property cycles are a nature of life and just as surely, after the storm comes calm. Dubai is an ever-growing city and we can see that the property market is finding support levels to soon show improvement in capital growth as well as income. With the Expo 2020 coming up, we hope that more people visit and get a taste of Dubai. they will realise that from a security standpoint, the amazing weather in the winter months, the thousands of food and beverage outlets with every choice of worldwide cuisine, the best spa experiences you will find in 5-star hotels, off-roading in the desert, spoiling your family in any one of the numerous theme parks,

or even seeing iconic displays of art at the Louvre Abu Dhabi, that Dubai is no longer a two day stop over, it's now a two week layover with lots to do and so much more to offer.

If you're considering retirement, Live Dubai will assist you with financial planning for your loved ones, working with lawyers and accountants and making use of the best practice for limiting tax payments. We have worked with numerous organisations and have first hand experience in dealing with these matters. The property lows in the market offer buying opportunities with small deposits and post completion payment plans. Property investments in Dubai are once again fair, attractive and buyable.

Whether considering a home for retirement, keeping a summer holiday home for the winter months, or a passive rental income, we recommend you keep Dubai at the forefront of your investment plans and one of our staff will be more than happy to talk it through with you.

We look at your property in depth to make sure it's of the highest standard so that it can compete with the new offerings entering the Dubai Rental Property Market. Leila and her team will be writing to you as and when your property becomes vacant or your unit has a renewal due. If you are thinking of selling, we are also happy to have a discussion with you, and either myself or one of the team will be more than happy to give you a free consultation. Your investment property is probably one of your most valuable assets and it's our job at Live Dubai to make sure it's well maintained, rented to a professional tenant and looked after, as if it were our own. If there's anything else you need, my team and I will be happy to assist you.

We thank you for your business and are at your service.

Warm Regards,



#### **OUR MISSION**

To make sure your property is looked after as if it is our own.

#### **OUR VISION**

To be the forefront property management in Dubai and leaders in off plan sales with developers who share our values.

## SERVICES



#### **PROPERTY SALE**

Live Dubai was created to give opportunity in principle to United Kingdom expatriates to purchase real estate within the Emirate of Dubai. Founded in the United Kingdom almost 10 years ago, working between the strength and core values of the United Arab Emirates and the United Kingdom, Live Dubai has gone from strength to strength from off-plan selling to assisting with handover, snagging, rde-snagging, rentals and management.

The complete formula of customer oriented service allowed Live Dubai International to provide full property investment service and advice. In the past we have acted as top selling brokers for Property Finder, DAMAC Properties, IFA Hotels and Resorts, EMAAR and so on.

Since 1993 our dedicated team have been operational in the UK property market turning to Dubai in 2003 with the opening of the freehold market.



## PROPERTY LEASE AND TENANT MANAGEMENT Peace of mind for landlords...

We provide peace of mind for landlords. Here at Live Dubai we have your rental property under control so you can focus on the important things in life. Our team delivers property management services with a professional approach, with the aim of giving you peace of mind - and maximizing the value of your property as well as ensuring your property is protected both physically and financially at all times.



#### PROPERTY MANAGEMENT

Live Dubai International will establish a genuine partnership with you and provide our property management expertise every step of the way. We are the first point of contact for your tenant, taking care of the day to day issues for you.

How can we help?

Marketing your property to find a suitable tenant Arranging viewings
Arranging all paperwork
Tenancy contract
Rent collection
Property maintenance
Utility bill settlement
Re-rentals

Our goal:

To accelerate your success
To help you achieve maximum returns for your investment
To look after your property and keep it rented throughout the year

We will look after your property as if it was our own!

#### **INHERITANCE, DEATH & TAXES**

Own a property in Dubai? We're here to help you minimise stress for your family, what should you do if someone passes away?
We can also help with company formation or transfer of shares.

If you are considering retirement, Live Dubai will assist you with financial planning for your loved ones and making use of best practice for limiting tax payments (for the sake of clarity we are not lawyers or accountants) but our team has worked with numerous organisations and has first hand experience in these matters.



### **OUR TEAM**

The staff of Live Dubai are our most important asset. They are here to serve your needs, resolve any disputes, maintain and look after your property as if it was our own. We've always tried to create a happy and hard-working team, and to maintain a small, focused environment. That way our customers can get the expert attention they expect.

We are always happy to give you advice over a coffee or just even a quick catch up over the phone. Whatever your needs, please feel free to get to know us better.

## MEET THE TEAM



#### SAJJAD HOQUE **Director of Live Dubai International**

B.Eng Civil Engineering from University College London

From working on the Channel Tunnel Project (Waterloo International Terminal) to Branch Manager of JAC Strattons in Regents Park, his core strengths are team leadership, strategy implementation, oversight of financial activities, cash flow management and investment planning.

Having travelled extensively around the world from San Francisco to New York to London to the Far East, he considers Dubai to be his home and the excitement in seeing sand turn to this astonishing city is a story to be told to generations to come. He is privileged and proud to be part of this ever-evolving story.

Instrumental in selling and acquiring sites for development with Barratt Homes, Galliards and private developers in the United Kingdom, he is experienced with building acquisitions in Dubai, including but not limited to International City, Jumeirah Lake Towers and the Palm Jumeirah. Mr. Hoque has over 10 years of experience in the Dubai property market and is instrumental in advising clients on acquisitions and developments.

#### **INTERESTS**











#### SAID HAWILA Partner at Live Dubai International

Said moved to Dubai from London, UK in 2008 and joined Live Dubai International Real Estate. With over 10 years of experience in Dubai and despite the constant and rapid growth of the Dubai market he is always ready for a challenge. Said is passionate, motivated and committed to insuring all the clients needs are met.

#### **INTERESTS**











June Anthony Duque **Senior Property** Consultant



Leila Tristeza-Duque Administration Manager



















Claude Saker **Business Development** Marketing Executive











Mohammad Istiak Ahmed Property Manager











Robert Lai **Property Services** Assistant



Muhammad Akif **Property Consultant** 



Naveed Ahmed Asst. Property Manager























Irene Duyac Senior Accountant



Anna Lomibao-Panim Junior Accountant









Maeryl Villarosa Asst. Administration Officer





Carlvic Lim IT Specialist





Michelle Duran Asst. Administrator







The Mille, 1000 Great West Road Brentford, TW8 9DW, UK

Office 1008, Executive Heights Al Barsha Heights, PO Box 300143 Dubai, United Arab Emirates

> UK: +44 (0)20 30211301 UAE: +971 (0)4 432 3920 management@livedubai.co.uk